



SAVE THE DATE SAVE THE DATE SAVE THE DATE

MOCK CONTRACT WORKSHOP

For small business owners in construction

This workshop is beneficial to small businesses new to doing business with Caltrans or those who have experience with Caltrans projects, but desire to learn more about contracting opportunities and how to successfully engage in the competitive process.

(Two opportunities - select a date best for you)

WHEN: Thursday, April 30, 2009

TIME: 8:00 A.M. - 12:30 P.M.

WHEN: Thursday, May 7, 2009

TIME: 1:00 P.M. - 5:30 P.M.

WHERE: CALTRANS - Old Town - 4050 Taylor Street - San Diego
Garcia Room - Building 1 - Floor 1

Topics

- How to find advertised projects/bidding opportunities
- How to prepare a bid (practice using mock contract)
- How to succeed after bid award
- How to navigate Caltrans websites
- Reporting/bonding and Insurance requirements
- Labor Compliance requirements
- Directors Orders for emergency work
- Introduction to CCCP Program

Break Out Sessions

Certification Assistance & Small Business Resources

To RSVP or for questions , contact Cherri Shur at (619) 688-3151 or e-mail:
cherri_shur@dot.ca.gov

Small Business Contractors

How to do Business with Caltrans

Fact Sheet

Why: Our goal is to spend 25% of our contracting and purchasing dollars with small businesses

First: Become a certified small business or disabled business enterprise – We will help you.

How: Small Business Enterprise – go to dgs.ca.gov and certify online in 20 minutes.

Disabled Business Enterprise – call Nellie Richardson at (619) 688-7343 for a certification packet and make an appointment with our DBE Specialist, Maria Rodriguez at (916) 889-6785

What We Accomplished Last FY:

\$581,000 in goods and services and \$13,886,793.33 in contracts was spent with small businesses

What We can Accomplish this FY with Your Help:

Goods/Services – Attend our 5th Annual Procurement Fair, March 24, 2009 - Balboa Park 10:00 – 2:00 (come prepared to sell and we will be prepared to buy)

Contracting – 35 projects (under \$5 million) worth \$62.7 million or 27 projects (under \$148,000) worth \$2.7 million
Call Nellie Richardson at (619) 688-7343 for a detailed listing of projects.